## Chapter 1

## The Financial Statements

## Short Exercises

(5 min.) S 1-1

1. Assets are resources controlled by the company as a result of past events and from which the company expects to receive future economic benefits.

Shareholders' equity represents the insider claims of a business, the claims to the assets held by the owners of the business.
Assets and shareholders' equity differ in that shareholders' equity is a claim to assets.

Assets must be at least as large as shareholders' equity. Equity can be smaller than assets.
2. Both liabilities and shareholders' equity are claims to assets.

Liabilities are the outsider claims to the assets of a business. Shareholders' equity represents the insider claims to the assets of the business.

Total assets $=$ Total liabilities + Shareholders' equity
a) $\$ 300,000=\$ 150,000+\$ 150,000$
$\begin{array}{llll}\text { b) } 290,000 & =90,000 & + & 200,000 \\ \text { c) } 220,000 & =100,000 & + & 120,000\end{array}$

A different presentation should be:
a) Total assets = Total liabilities + Shareholders' equity

$$
=\$ 150,000+\$ 150,000=\$ 300,000
$$

b) Shareholders' equity $=$ Total assets $\boldsymbol{-}$ Total liabilities

$$
=\$ 290,000-\$ 90,000=\$ 200,000
$$

c) Total liabilities $\boldsymbol{=}$ Total assets $\boldsymbol{-}$ Shareholders' equity

$$
=\$ 220,000-\$ 120,000=\$ 100,000
$$

1. Owners' Equity = Assets - Liabilities It would not change in analyzing a household or a neighbourhood restaurant's information.
2. Liabilities = Assets $\boldsymbol{-}$ Owners' Equity
(5-10 min.) S 1-4
a. Accounts payable $\underline{L}$ g. Accounts receivable. $\underline{A}$
b. Common shares $E$ h. Long-term debt $\underline{L}$
c. Cash $\underline{A}$
i. Merchandise inventories $\underline{A}$
d. Retained earnings $\underline{E}$ j. Notes payable $\underline{L}$
e. Land A
k. Accrued expenses payable $\underline{L}$
f. Prepaid expenses $\underline{A}$ I. Equipment $\underline{A}$
(5 min.) S 1-5
3. Income and expenses
4. Net income, or net earnings (or net loss, if negative)

# Split Second Wireless Inc. Statement of Income For the Year Ended December 31, 2014 (In millions) 

Net revenue ..... \$ 90
Expenses ..... 20
Net income ..... $\$ 70$
(5 min.) S 1-7

## Mondola Ltd. <br> Statement of Retained Earnings For the Year Ended December 31, 2014 (In millions)

Retained earnings:
Balance, beginning of year ..... \$200
Net income (\$400-\$300) ..... 100
Less: Dividends ..... (40)
Balance, end of year ..... $\$ 260$

# Skate Sharp Limited Balance Sheet <br> December 31, 2014 

## ASSETS

Current assets:
Cash ................................................................. \$ 13,000
Receivables ...................................................... 2,000
Inventory .......................................................... 40,000
Total current assets ......................................... 55,000
Equipment............................................................. 75,000
Other assets ........................................................ 10,000
Total assets .......................................................... \$140,000

## LIABILITIES

Current liabilities:
Accounts payable \$ 10,000
Short-term notes payable................................ 5,000
Total current liabilities..................................... 15,000
Long-term liabilities:
Long-term debt................................................. $\mathbf{7 0 , 0 0 0}$
Total liabilities $\quad \underline{\mathbf{8 5 , 0 0 0}}$
SHAREHOLDERS' EQUITY
Contributed capital .............................................. 15,000
Retained earnings ................................................ 40,000*
Total shareholders' equity .............................. 55,000
Total liabilities and shareholders' equity............ $\underline{\underline{\$ 140,000}}$
*Computation:
Total assets $(\$ 140,000)$ - current liabilities $(\$ 15,000)$ - longterm debt $(\$ 70,000)$ - contributed capital $(\$ 15,000)=\$ 40,000$

# Brazos Medical Inc. <br> Statement of Cash Flows <br> Year Ended December 31, 2014 

Cash flows from operating activities:Net income\$ 120,000
Adjustments to reconcile net income to net cash provided by operating activities ..... $(20,000)$
Net cash inflow from operating activities ... ..... 100,000
Cash flows from investing activities:
Purchases of equipment ..... $\$(300,000)$
Sale of equipment ..... 60,000
Net cash outflow from investing activities ..... $(240,000)$
Cash flows from financing activities:
Borrowing on long-term note
payable \$150,000
Payment of dividends ..... $(15,000)$
Net cash inflow from financing activities ..... 135,000
Net increase (decrease) in cash ..... $(5,000)$
Cash balance, December 31, 2013 ..... 24,000
Cash balance, December 31, 2014 ..... \$ 19,000

1. The separate-entity assumption applies.
2. Application of the separate-entity assumption will separate Grant's personal assets from the assets of the business. This information will show how much in assets the business owns and this knowledge will help him evaluate the business realistically.
(5 min.) S 1-11

Standards of professional conduct are designed to produce information that has predictive or confirming value and is completely free from bias and without material error. This is information that can be used for decision making.

If there were no standards, companies could be motivated to report information to make their company look good. This could provide external users with inappropriate information.
a. Dividends SRE, SCF
b. Salary expense_IS
c. Inventory_BS
d. Sales revenue_IS
e. Retained earnings SRE, BS
f. Net cash provided by operating activities SCF
g. Net income_IS, SRE, SCF (if prepared by the indirect method)
h. Cash BS, SCF
i. Net cash provided by financing activities_SCF
j. Accounts payable_BS
k. Common shares BS
I. Interest revenue IS
m. Long-term debt BS
n. Net increase or decrease in cash SCF

## Exercises

(10 min.) E 1-13
a. Corporation. If the corporation fails and cannot pay its liabilities, creditors cannot force shareholders to pay the business's debts from their personal assets. Therefore, the most an investor can expect to lose on an investment in a corporation is the amount invested.
b. Proprietorship. There is a single owner of the business, so the owner has absolute control over the business.
c. Partnership. If the partnership fails and cannot pay its liabilities, creditors can force the partners to pay the business's debts from their personal assets. A partnership affords more protection for creditors than a proprietorship because there are two or more owners to share this personal liability for the business's debts. If the partnership is a LLP (limited liability partnership) claims are limited to the partnership assets, similar to a corporation. Limited liability partnerships tend to be professional firms, i.e., accountants, lawyers.

What form of business organization would you choose?
The answer depends on your objective. If you want to maintain absolute control of the business, you may prefer to organize as a proprietorship. If your objective is to maintain a high degree of control but you need additional money or expertise, a partnership may work for you. If you want the business to grow large, or if you wish to avoid personal liability for business debts, you should organize as a corporation.

The income statement reports the revenues and expenses of a particular entity for a period such as a month or a year. Total revenues minus total expenses equals net income, or profit. A lender would require this information in order to predict whether the borrower can generate enough income to repay the loan.

The balance sheet reports the assets, liabilities, and owners' equity of the entity at a particular point in time. The assets show the resources that the business has to work with. Because borrowers pay loans with assets, a lender wants to know the business's assets (especially cash). Liabilities—debts—represent creditors' claims to the business's assets. Owners' equity is the portion of the business assets owned outright by the owners.

Note: Student responses may vary.
a. Historical-cost assumption - the amount received from the sale.
b. Going-concern assumption - Trammel Crow Realtors will stay in business long enough to use existing assets for their intended purposes.
c. Separate-entity assumption - each division records information as a separate economic unit.
d. Historical-cost assumption - assets should be recorded at actual cost of purchase.
(5-15 min.) E 1-16
(Amounts in millions)

$$
\text { Assets }=\text { Liabilities }+ \text { Owners' Equity }
$$

| Telus | $\$ 16,987$ | $\$ 10,061$ | $\$ 6,926$ |
| :--- | ---: | ---: | ---: |
| Scotiabank | 411,510 | 392,706 | 18,804 |
| Shoppers | 5,644 | 2,434 |  |
| Drug Mart |  |  |  |

## (Amounts in millions)



|  | (10-20 min.) E 1-18 <br> Situation |  |  |
| :---: | :---: | :---: | :---: |
|  | 1 | $\stackrel{2}{\text { pillions }}$ | 3 |
| Total shareholders' equity <br> December 31, 2013 (\$30-\$8)..... | \$22 | \$22 | \$22 |
| Add: Issuance of shares............. | 2 | 0 | 11 |
| Net income. | 6 | 11 |  |
| Less: Dividends .......................... | 0 | (3) | (2) |
| Net loss | 0 | 0 | (1) |
| Total shareholders' equity, <br> December 31, 2014 (\$40 - \$10) | \$30 | \$30 | \$30 |

## 1. Mortimer Limited

## Beginning Multiplier for increase Ending

Shareholders'

|  | Assets $=$ Liabilities + | Equity |
| :--- | :---: | :---: |
| Beginning | $\$ 700,000=\$ 400,000+$ | $\$ 300,000$ |
| Multiplier for increase | $\underline{\times 1.20}$ |  |
| Ending | $\underline{\$ 840,000}$ |  |

2. Aztec Associates

|  | Assets - Liabilities $=$ | Shareholders' <br> Equity |
| :--- | :---: | :---: |
| Beginning amount | $\$ 500,000-\$ 200,000=\$ 300,000$ |  |
| Net income |  | $\underline{\$ 100,000}$ |
| Ending amount |  | $\underline{\$ 400,000}$ |

a. Balance sheet
b. Balance sheet
c. Statement of retained earnings, Statement of cash flows
d. Income statement
e. Balance sheet, Statement of retained earnings
f. Balance sheet
g. Balance sheet
h. Income statement
i. Statement of cash flows
j. Income statement
k. Statement of cash flows
I. Balance sheet, Statement of cash flows
m. Balance sheet
n. Income statement, Statement of retained earnings, Statement of cash flows
o. Income statement

Torrance Associates Inc. Balance Sheet as at December 31, 2014 (in millions)

| ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: |
| Cash | \$28 |  |  |
| Investments | 72 | Current liabilities | \$290 |
| Receivables | 253 | Long-term liabilities | 73 |
| Other assets | 43 |  |  |
| Property and equipment, net | 4 | Total liabilities | 363 |
|  |  | SHAREHOLDERS' E |  |
|  |  | Common shares | 12 |
|  |  | Retained earnings | 25* |
|  |  | Total shareholders' equity | 37 |
|  |  | Total liabilities and |  |
| Total assets | $\underline{\$ 400}$ | shareholders' equity | \$400 |

*Computation:
Retained earnings = Total assets (\$400) - Total liabilities (\$363) - Common shares (\$12) = \$25

Torrance Associates Inc. Income Statement For the Year Ended December 31, 2014
(millions)
Total revenue ..... \$35
Expenses:
Salary and other employee expenses. ..... \$9
Interest expense ..... 3
Other expenses ..... 14
Total expenses ..... 26
Net income before tax ..... \$ 9
Torrance Associates Inc. Statement of Retained Earnings For the Year Ending December 31, 2014
(millions)
Retained earnings Balance, beginning of year ..... \$19
Net income ..... 9
Less: Dividends ..... (3)*
Balance end of year ..... $\$ 25$* 19 + $9-25=\$ 3$Dividends declared by Torrance Associates Inc. were\$3 million

## Groovy Limited Statement of Cash Flows <br> For the Year Ended December 31, 2014

(Thousands)
Cash flows from operating activities:
Net income ..... \$300
Adjustments to reconcile net income to net cash provided by operating activities ..... 60
Net cash provided by operating activities ..... 360
Net cash used in investing activities ..... (400)
Net cash provided by financing activities ..... 70
Net increase in cash ..... 30
Beginning cash balance ..... 95
Ending cash balance ..... \$125
Items given that do not appear on the statement of cash flows:
Total assets - Balance sheet
Total liabilities - Balance sheet

| FEDEX KINKO'S AT UNIVERSITY OF SASKATCHEWAN INCOME STATEMENT FOR THE MONTH ENDED JULY 31, 2014 |  |  |
| :---: | :---: | :---: |
| Revenue: | \$14,000 |  |
| Service revenue |  |  |
| Expenses: |  |  |
| Rent expense .......................... | \$ 700 |  |
| Office supplies expense .......... | 1,200 |  |
| Utilities expense ..................... | 200 |  |
| Salary expense | 4,000 |  |
| Total expenses........................ | $\begin{array}{r}\text { 6,100 } \\ \mathbf{\$ 7 , 9 0 0} \\ \hline\end{array}$ |  |
| Net income ............................... |  |  |

FEDEX KINKO'S AT UNIVERSITY OF SASKATCHEWAN
STATEMENT OF RETAINED EARNINGS
FOR THE MONTH ENDED JULY 31, 2014

Retained earnings, July 1, 2014 Add: Net income for the month.
\$ 0

7,900 7,900
Less: Dividends $\qquad$ $(2,000)$ Retained earnings, July 31, 2014 \$5,900

## FEDEX KINKO'S AT UNIVERSITY OF SASKATCHEWAN BALANCE SHEET JULY 31, 2014

| Assets | Liabilities |  |  |
| :---: | :---: | :---: | :---: |
| Cash .... | \$ 8,100 | Accounts payable.............. | \$ 3,200 |
| Equipment ......... | 36,000 | Shareholders' Equity |  |
|  |  | Common shares | 35,000 |
|  |  | Retained earnings ............. | 5,900 |
|  |  | Total shareholders' equity. Total liabilities and | 40,900 |
| Total assets ...... | \$44,100 | shareholders' equity..... | \$44,100 |

FEDEX KINKO'S AT UNIVERSITY OF SASKATCHEWAN STATEMENT OF CASH FLOWS FOR THE MONTH ENDED JULY 31, 2014
Cash flows from operating activities:
Net income ..... \$ 7,900
Adjustments to reconcile net income to cash provided by operations ..... 3,200
Net cash provided by operating activities. ..... 11,100
Cash flows from investing activities:
Acquisition of equipment ..... $\$(36,000)$
Net cash used for investing activities ..... $(36,000)$
Cash flows from financing activities:
Issuance (sale) of shares to owners ..... \$ 35,000
Payment of dividends ..... $(2,000)$
Net cash provided by financing activities ..... 33,000
Net increase in cash ..... \$ 8,100
Cash balance, July 1, 2014 ..... 0
Cash balance, July 31, 2014 ..... \$8,100

TO: Owner of FedEx Kinko's at University of Saskatchewan

FROM: Student Name
SUBJECT: Opinion of operating results, financial position, and cash flows

Your first month of operations appears to have been successful. Revenues totalled $\$ 14,000$ and net income was $\$ 7,900$. These operating results look very strong.

The store was able to pay a $\$ 2,000$ dividend, and this should make you happy with so quick a return on your investment.

Your financial position looks secure, with assets of $\$ 44,100$ and liabilities of only $\$ 3,200$. Your shareholders' equity is $\$ 40,900$.

Operating activities generated cash of $\$ 11,100$. You ended the month with cash of $\$ 8,100$. Based on the above facts, I believe you should keep the University of Saskatchewan store operating.

Note: Student responses may vary.
a. Paying large dividends will cause retained earnings to be low.
b. Heavy investing activity and paying off debts can result in a cash shortage even if net income has been high. High non-cash current assets such as accounts receivable and inventories will do the same.
c. The single best source of cash for a business is collections from customers based on delivery of goods and/or services. This source of cash is best because it results from the core operating activity of the business. Collections from customers do not create liabilities that must be paid back to anyone.
d. Borrowing money, issuing (selling) shares to shareholders, and selling capital assets such as land, buildings, and equipment can bring in cash even during a period when the company has experienced net losses.

## Quiz

Q1-29 a

Q1-30 a
Q1-31 c
Q1-32 a (\$20,000 - \$4,000 = \$16,000)
Q1-33 b
Q1-34 d

Q1-35 b
Q1-36 b
Q1-37 d
Q1-38 b (\$140,000-\$59,000 - \$8,000 - \$3,000 = \$70,000)
Q1-39 a (\$145,000 + \$90,000 - \$30,000 = \$205,000)
Q1-40 c
Q1-41 c

| Q1-42 a | Assets | $=$ Liabilities + Shareholders' Equity |  |
| :--- | :--- | :---: | :---: |
| beg. | $\$ 25,000$ |  | $\$ 15,000$ |
| change | $\mathbf{+ 1 1 , 0 0 0}$ | $+8,000$ | $+3,000$ |
| end | $\$ 36,000$ |  | $\$ 18,000$ |

Q1-43 c
Assets $=$ Liabilities + Shareholders' equity 2013 \$520,000 \$200,000 \$320,000
2014 \$750,000 \$300,000 \$450,000
$\$ 450,000+\$ 50,000-320,000=\$ 180,000$

## Problems

Group A
(15-20 min.) P 1-44A
Req. 1
FedEx Kinko's Special Contract Division Income Statement For the Year Ended December 31, 2014
Sales revenue ..... \$250,000
Other revenue ..... 50,000
Total revenue ..... \$ 20,000
Other expenses ..... 240,000
Total operating expenses ..... 260,000
Income before income tax ..... 40,000
Income tax expense (\$40,000 $\times 0.30$ ) ..... $(12,000)$
\$ 28,000

## (continued) P 1-44A

Req. 2
a. Faithful representation characteristic. Report revenues at their actual sale value because that amount is supported by verifiable data and free from bias. What management believes the goods are worth is based on opinion and subject to dispute.
b. Historical-cost assumption. Account for expenses at their actual cost, not a hypothetical amount that the company might have incurred.
c. Historical-cost assumption. Account for expenses at their actual cost.
d. Separate-entity assumption. Each operating division of the company is a separate entity with its own financial statements. Kinko's as a whole constitutes an entity for accounting purposes.
e. Stable-monetary-unit assumption. Accounting in Canada ignores the effect of inflation as the dollar's purchasing power is relatively stable.

## (continued) P 1-44A

f. Going-concern assumption. There is no evidence that Kinko's is going out of business, so it seems safe to assume that the division is a going concern. Therefore, the potential sale value of Kinko's assets is not relevant, nor recorded.

Computed amounts are shown in boxes. Amounts in millions.

|  | Link Ltd. | Chain Inc. | Fence Corp. |
| :---: | :---: | :---: | :---: |
| Beginning |  |  |  |
| Assets.................................. | \$78 | \$ 30 | \$7 |
| - Liabilities.. | -47 | -19 | -2 |
| = Common shares. | 6 | 1 | 2 |
| + Retained earnings ............... | \$25 | \$10 | \$3 |
| Ending |  |  |  |
| Assets.................................. | \$81 | \$48 | \$9 |
| - Liabilities........... | -48 | -30 | -3 |
| = Common shares ................. | 6 | 1 | 2 |
| + Retained earnings ............... | \$27 7 | \$17 $\downarrow$ | \$4 |
| Owner's equity |  |  |  |
| Dividends | \$3 | 2 | 0 |
| Income statement |  |  |  |
| Revenues ............................. | \$216 | \$153 | 20 |
| Expenses.............................. | -211 | -144 | -19 |
| Net income ............................ | \$ 5 | \$ 9 ${ }^{4}$ | \$1 |
| Statement of retained earnings |  |  |  |
| Beginning retained earnings | \$25 | \$10 | \$3 |
| + Net income (Net loss) ......... | 5 | 94 | 1 |
| - Dividends $\qquad$ <br> = Ending retained earnings | $\frac{-3}{\$ 27}$ | $\frac{-2}{\$ 17}$ | $\underline{0}$ |


| Link | Chain | Fence |
| :--- | :--- | :--- |
| Retained earnings $=$ | Retained earnings $=$ | Assets $=$ Liabilities + |
| Assets - Liabilities - | Assets - Liabilities - | Common shares + Retained |
| Common shares | Common shares | earnings |
| $\$ 78-\$ 47-\$ 6=\$ 25$ | $\$ 48-\$ 30-\$ 1=\$ 17$ | $\$ 2+\$ 2+\$ 3=\$ 7$ |
| Assets $=$ Liabilities + |  | Liabilities $=$ Assets - |
| Owner's equity |  | Common shares - Retained |
| $\$ 48+\$ 6+\$ 27=\$ 81$ |  | earnings |
| Net income = Revenues - | Revenues $=$ Net income $+\$ 9-\$ 2-\$ 4=\$ 3$ |  |
| Expenses | Expenses |  |
| $\$ 216-211=\$ 5$ | $\$ 9-\$ 144=\$ 153$ |  |

## Highest net income

| Link Ltd. | Chain <br> Inc. | Fence <br> Corp. |
| :---: | :---: | :---: |
| $\$ 5$ | $\$ 9$ | $\$ 1$ |

## Chain has the highest \$ income

| Percentage of net income to <br> revenues | $\frac{\$ 5}{\$ 216}$ | $\$ 9$ <br> $\$ 153$ | $\$ 1$ <br> $\$ 20$ <br>  | $2.3 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| $=5.9 \%$ | $=5.0 \%$ |  |  |  |

Chain has the highest \% of net income to revenues.

Req. 1

> Strides Inc.
> Balance Sheet
> July 31, 2014

| ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: |
| Cash | \$25,000 | Accounts payable | \$16,000 |
| Accounts receivable | 20,000 | Note payable | 9,000 |
| Store fixtures | 10,000 | Total liabilities | 25,000 |
| Land | 44,000 | SHAREHOLDERS' EQUITY |  |
|  |  | Shareholders' equity | 74,000* |
| Total assets | \$99,000 | Total liabilities and shareholders' equity | \$99,000 |

*Total assets $(\$ 99,000)$ - Total liabilities $(\$ 25,000)=$ Shareholders' equity $(\$ 74,000)$.

Req. 2
Strides is in a better financial position as shareholders' equity has increased by $\$ 66,800$, and liabilities have decreased by $\$ 84,800$.

Req. 3
The amounts that are not presented on the balance sheet because they are revenues or expenses, but that are presented on the income statement, are as follows:

Rent expense
Salaries expense
Advertising expense
Sales revenue
Interest expense
(20-25 min.) P 1-47A
Req. 1

> Alexa Markowitz Realtor Inc. Balance Sheet
> March 31, 2014

| ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: |
| Cash | \$ 14,000 | Accounts payable | \$ 6,000 |
| Office supplies | 1,000 | Note payable | 60,000 |
| Furniture | 10,000 | Total liabilities | 66,000 |
| Land | 110,000 | SHAREHOLDERS' |  |
| Franchise | 25,000 | EQUITY |  |
|  |  | Common shares | 60,000 |
|  |  | Retained earnings | 34,000* |
|  |  | Total shareholders' equity | 94,000 |
| Total assets | \$160,000 | Total liabilities and shareholders' equity | \$160,000 |

[^0]Req. 2
The business can pay its debts as cash is greater than accounts payable and income was earned in the first month which can be applied to the note payable.

Req. 3
Items not reported on the balance sheet of the business were personal, and due to the separate-entity assumption, are not part of the business.
a. Personal cash $(\$ 5,000)$
e. Personal residence $(\$ 350,000)$ and mortgage payable $(\$ 100,000)$
f. Personal account payable (\$1,800)

# Web Services Inc. <br> Income Statement <br> For the Year Ended December 31, 2014 

| Revenue |  |  |
| :---: | :---: | :---: |
| Service revenue .................. |  | \$150,000 |
| Expenses |  |  |
| Salary expense..................... | \$40,000 |  |
| Rent expense....................... | 15,000 |  |
| Interest expense................... | 4,000 |  |
| Utilities expense................... | 3,000 |  |
| Property tax expense............ | 2,000 |  |
| Total expenses ..................... |  | 64,000 |
| Net income............................... |  | \$ 86,000 |

Req. 2

| Web Services Inc. |  |
| :--- | ---: |
| Statement of Retained Earnings |  |
| For the Year Ended December 31, 2014 |  |
| Retained earnings, beginning of year | $\$ 60,000$ |
| Add: Net income for the year ............. | $\underline{86,000}$ |
|  |  |
| Less: Dividends .......................................... | $\underline{(30,000}$ |
| Retained earnings, end of year........ | $\underline{\$ 116,000}$ |

# (continued) P 1-48A 

Req. 3
Web Services Inc.
Balance Sheet
December 31, 2014

| ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: |
| Cash | \$ 8,000 | Accounts payable | \$ 15,000 |
| Accounts receivable | 25,000 | Interest payable | 2,000 |
| Supplies | 2,000 | Note payable | 32,000 |
| Equipment | 11,000 | Total liabilities | 49,000 |
| Building | 126,000 | SHAREHOLDERS' |  |
| Land | 8,000 | EQUITY |  |
|  |  | Common shares | 15,000 |
|  |  | Retained earnings | 116,000 |
|  |  | Total shareholders' equity | 131,000 |
|  |  | Total liabilities and |  |
| Total assets | \$180,000 | shareholders' equity | \$180,000 |

* Total assets $\mathbf{( \$ 1 8 0 , 0 0 0 )}$ - Total liabilities $(\$ 49,000)$ Common shares $(\$ 15,000)=$ Retained earnings $(\$ 116,000)$.

Req. 4
a. Web Services was profitable in 2014, earning a net income of \$86,000.
b. Retained earnings increased by $\$ 56,000$ after paying dividends to shareholders of $\$ 30,000$.
c. Shareholders' equity exceeds liabilities by (\$131,000 $\$ 49,000$ ) $\$ 82,000$. Shareholders own more of Web Services' assets.
As CEO, you would be pleased with the results of Web Services Inc.

$$
\begin{gathered}
\text { Stuart Inc. } \\
\text { Statement of Cash Flows } \\
\text { For the Fiscal Year Ended March 1, } 2014
\end{gathered}
$$

(Millions)Cash flows from operating activities:Net income (loss)\$(251)Adjustments to reconcile net income (loss)to cash provided by operations397
Net cash provided by operating activities.. ..... 146
Cash flows from investing activities:
Purchases of capital assets and other assets ..... \$(144)
Sales of capital assets and other assets ..... 1
Net cash used for investing activities(143)
Cash flows from financing activities:
Issuance of long-term debt ..... 164
Repayment of long-term debt ..... (1)
Issuance of common shares ..... 1
Repurchase of common shares ..... (177)
Payment of dividends ..... (31)
Net cash used for financing activities(44)
Net decrease in cash ..... (41)
Cash, beginning41
Cash, ending$\$ \quad 0$

Req. 2
Operating activities provided the bulk of Stuart Inc.'s cash. This is normally a sign of financial strength. Cash available was used to invest in capital asset purchases and pay dividends. The result of investing and financing activities reduced cash available at fiscal year end to 0 . This is a negative statement of cash flows.

## Req. 1

## STATEMENT OF OPERATIONS

## Revenues

Cost of goods sold
Other expenses
Earnings before income taxes
Income taxes (35\% tax rate)
Net earnings
STATEMENT OF RETAINED EARNINGS

## Beginning balance

Net earnings
Dividends
Ending balance

## BALANCE SHEET

## Assets:

Cash
Capital assets
Other assets
Total assets
Liabilities:
Current liabilities
Notes payable and long-term debt
Other liabilities
Total liabilities
Shareholders' Equity:
Common shares
Total shareholders' equity
Total liabilities and shareholders' equity

## STATEMENT OF CASH FLOWS

Net cash provided by operating activities
Net cash provided by investing activities
Net cash used for financing activities
Increase (decrease) in cash
Cash at beginning of year
Cash at end of year

## Retained earnings

2014
2013
(Thousands)

$$
\begin{aligned}
& 5,700=\$ \quad n \quad \$ 3,500 \\
& 2,600=0 \quad c=2,400 \\
& 8,000=\underline{\$(300)} \frac{(200)}{\$ \quad \underline{d}}=5,700
\end{aligned}
$$

$$
\begin{aligned}
& 4,520=\$ \begin{array}{rr}
\mathbf{t} & \$ 5,600 \\
4,500 & 3,200 \\
& 80 \\
& \frac{200}{}=9,100 \\
& f
\end{array}
\end{aligned}
$$



Req. 2
a. Operations improved during 2014. Revenues increased by \$800 thousand and net earnings increased from \$2,400 thousand to \$2,600 thousand.
b. The company retained most of its net earnings for use in the business. Dividends were only \$200 thousand in 2013 and $\$ 300$ thousand in 2014, which are much less than net earnings.
c. Total assets at the end of 2014 were $\$ 17,400$ thousand. This is the amount of total resources that the company has to work with as it moves into the year 2015.
d. At the end of 2013 the company owed total liabilities of $\$ 9,000$ thousand. At the end of 2014 the company owed \$9,100 thousand. Although total liabilities increased marginally, there was a larger increase in total assets, which means that total shareholders' equity is increasing.
e. The company's major source of cash is operating activities, and cash increased in 2014 by $\$ 400$ thousand. Based on these two facts, it appears that the company's ability to generate cash is strong.

## Problems

## Group B

## (15-20 min.) P 1-51B

Req. 1

## Snap Fasteners Inc. <br> Income Statement <br> For the Year Ended December 31, 2014

(Millions)
Sales revenue
\$56.2
.................................Cost of goods sold ......................... \$40.0
Other expenses ..... 14.9Total expenses54.9
Income before income tax ..... 1.3
Income tax expense (\$1.3 $\times 0.35$ ) ..... 0.5Net income0.8$\underline{\underline{\$ 0.8}}$
a. Historical-cost assumption. Account for expenses at their actual cost.
b. Separate-entity assumption. Each division of the company is a separate entity, and the company as a whole constitutes an entity for accounting purposes.
c. Stable-monetary-unit assumption. Accounting in Canada ignores the effect of inflation as the dollar's purchasing power is relatively stable.
d. Going-concern assumption. There is no evidence that Snap Fasteners Inc. is going out of business, so it seems safe to assume that the company is a going concern. Therefore, the potential sale value of Snap's assets is not relevant, nor recorded.
e. Faithful representation characteristic. Report revenues at their actual sale value because they can be verified by sales transactions and are free from bias.
f. Historical-cost assumption. Account for expenses at their actual cost, not a hypothetical amount that the company might have incurred if the products were purchased outside.
(30-40 min.) P 1-52B
Computed amounts are shown in boxes. Amounts are in millions.

Beginning:
Assets

- Liabilities
= Owners' equity
Ending:
Assets
- Liabilities
= Owners' Equity
Owners' Equity:
Issuance (repurchase) of shares
- Dividends

Income Statement:
Revenues

- Expenses
= Net income (Net loss)
Statement of owners' equity
Beginning owners' equity
+ Issuance (repurchase) of stock
+ Net income (Net loss)
- Dividends
= Ending owners' equity

Gas
Limited
\$11,200
$(4,075)$
$\mathbf{\$ 7 , 1 2 5}$

Groceries
Inc.
$\begin{array}{r}\$ 3,256 \\ (1,756) \\ \hline \underline{\$ 1,500}\end{array}$
\$ 909
(564)
$\$ 345$

| $\$ 12,400$ | $\$\left(3,389^{2}\right.$ | $\$ 1,025$ |
| :---: | :---: | :---: |
| $(4,400)$ |  |  |
| $\underline{\$ 8,000}$ | $\underline{(1,699)}$ | $(565)$ |
| $\mathbf{\$ 1 , 6 9 0}$ | $\underline{\$ 460}$ |  |

## (continued) P 1-52B



|  |  | Gas Limited | Groceries Inc. | Bottlers Corp. |
| :---: | :---: | :---: | :---: | :---: |
| Highest net income | = | \$1,252 <br> highest | \$220 | \$95 |
| Percentage of net income to revenues | = | $\frac{\$ 1,252}{\$ 11,288}$ | $\frac{\$ 220}{\$ 11,099}$ | $\frac{\$ 95}{\$ 1,663}$ |
|  |  | 11.1\% <br> ghest | = 2.0\% | = 5.7\% |

Req. 1
Lunenberg Times Inc.
Balance Sheet
October 31, 2014

| ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: |
| Cash | \$ 25,000 | Accounts payable | \$ 8,000 |
| Accounts receivable | 10,000 | Note payable | 16,000 |
| Inventory | 30,000 | Total liabilities | 24,000 |
| Office furniture | 15,000 | SHAREHOLDERS' |  |
| Land | 34,000 | EQUITY |  |
|  |  | Shareholders' equity | 90,000* |
|  |  | Total liabilities and |  |
| Total assets | \$114,000 | shareholders' equity | \$114,000 |

*Total assets $(\$ 114,000)$ - Total liabilities $\mathbf{( \$ 2 4 , 0 0 0 )}$ ) Shareholders' equity $(\$ 90,000)$.

Req. 2
Lunenberg Times Inc. is in a better financial position. Shareholders' equity has increased by $\$ 71,500$, while liabilities have decreased by $\$ 84,000$.

Req. 3
The accounts that are not presented on the balance sheet because they are revenues or expenses, but which are presented on the income statement, are as follows:

Sales revenue
Rent expense
Advertising expense
Salary expense

Req. 1

> | Luis Fontano Realtor Inc. |
| :---: |
| Balance Sheet |
| July 31, 2014 |

| ASSETS |  | LIABILITIES |  |
| :---: | :---: | :---: | :---: |
| Cash | \$ 10,000 | Accounts payable | \$ 10,000 |
| Office supplies | 1,000 | Note payable | 80,000 |
| Furniture | 18,000 | Total liabilities | 90,000 |
| Land | 135,000 | SHAREHOLDERS' |  |
| Franchise | 35,000 | EQUITY |  |
|  |  | Common shares | 75,000 |
|  |  | Retained earnings | 34,000* |
|  |  | Total shareholders' equity | 109,000 |
| Total assets | \$199,000 | Total liabilities and shareholders' equity | \$199,000 |

*Total assets $(\$ 199,000)$ - Total liabilities $(\$ 90,000)$ Common shares $(\$ 75,000)=\$ 34,000$.

The realty business has $\mathbf{\$ 1 0 , 0 0 0}$ in cash and owes $\$ 10,000$ as a current liability. The value of the land likely exceeds the note payable. Therefore, it does appear that the realty business can pay its debts.

Req. 3
Personal items not reported on the balance sheet of the business:
a. Personal accounts payable $(\$ 5,000)$
c. Personal cash $(\$ 5,000)$
f. Personal residence $(\$ 300,000)$ and mortgage payable (\$125,000)

# Auto Mechanics Ltd. <br> Income Statement <br> For the Year Ended December 31, 2014 

Revenue
Service revenue ........................ \$210,000
Expenses
Salary expense......................... \$85,000
Rent expense............................ 6,000
Advertising expense................. 10,000
Interest expense....................... 4,000
Property tax expense............... $\quad 5,000$
Total expenses
110,000
Net income..................................... $\underline{\underline{\$ 100,000}}$

## Req. 2

# Auto Mechanics Ltd. Statement of Retained Earnings For the Year Ended December 31, 2014 

| Retained earnings, beginning of year....... | \$ 40,000 |
| :---: | :---: |
| Add: Net income for the year | 100,000 |
|  | 140,000 |
| Less: Dividends | $(50,000)$ |
| Retained earnings, end of year................ | \$ 90,000 |

Req. 3

| Auto Mechanics Ltd. Balance Sheet December 31, 2014 |  |  |  |
| :---: | :---: | :---: | :---: |
| ASSETS LIABILITIES |  |  |  |
| Cash | \$ 10,000 | Accounts payable | \$ 21,000 |
| Accounts receivable | 25,000 | Salary payable | 12,000 |
| Supplies | 3,000 | Note payable | 95,000 |
| Furniture | 20,000 | Total liabilities | 128,000 |
| Building | 140,000 | SHAREHOLDERS' |  |
| Land | 95,000 | EQUITY |  |
|  |  | Common shares | 75,000 |
|  |  | Retained earnings | 90,000 |
|  |  | Total shareholders' equity | 165,000 |
| Total assets | \$293,000 | Total liabilities and shareholders' equity | \$293,000 |
| *Total assets (\$293,000) - Total liabilities (\$128,000) - |  |  |  |
| Common shares (\$75,000) = Retained earnings (\$93,000). |  |  |  |
| Req. 4 |  |  |  |
| a. Auto Mechanics Ltd. was profitable in 2014. The company's net income was $\$ 100,000$. |  |  |  |
| b. Retained earnings increased by \$50,000. |  |  |  |
| c. Shareholders' equity is greater than liabilities by ( $\$ 165,000-\$ 128,000$ ) $\$ 37,000$. The shareholders own more Auto Mechanics Ltd. assets than do the creditors. |  |  |  |

Long Boat Ltd. Statement of Cash Flows For a Recent Year (in thousands)

Cash flows from operating activities:
Net income ..... \$ 180
Adjustments to reconcile net income tocash provided by operations65
Net cash flow from operating activities ..... 245
Cash flows from investing activities:
Purchases of capital assets ..... \$(123)
Sales of capital assets ..... 2
Net cash outflow for investing activities(121)
Cash flows from financing activities:
Payment of dividends ..... (24)
Issuance of common shares ..... 4
Change in bank loan ..... (44)
Payment of long-term debt. ..... (26)
Net cash inflow from financing activities
Net increase in cash ..... \$ ..... 34
Cash, beginning ..... (11)
Cash, ending

| $\$ \quad 23$ |
| :--- |

Req. 2Operations were the main source of cash, which is a sign ofstrength. Funds from operations provided funds for investingand financing needs with a net increase in cash indicatingfinancial strength.

## (40-50 min.) P 1-57B

## Req. 1

## STATEMENT OF INCOME

Revenues
Cost of goods sold
Other expenses
Income before income taxes
Income taxes (35\%)
Net income

## STATEMENT OF RETAINED EARNINGS

Beginning balance
Net income
Dividends
Ending balance

## BALANCE SHEET

Assets:
Cash
Capital assets
Other assets
Total assets
Liabilities:
Current liabilities
Long-term debt and other liabilities Total liabilities

Shareholders' Equity:
Common shares
Retained earnings
Total shareholders' equity
Total liabilities and shareholders' equity

## STATEMENT OF CASH FLOWS

Net cash provided by operating activities
Net cash used for investing activities
Net cash provided by financing activities
Increase (decrease) in cash
Cash at beginning of year
Cash at end of year
(Thousands)

$$
450=\$ \quad p \quad \$ 400
$$

$$
23,790 \quad e=20,200
$$

$$
19,250=\text { d } 17,900
$$

$$
43,490=\underline{\$ \quad r} \underline{\underline{\$ 38,500}}
$$

$$
13,400=\frac{\$ 11,100}{\frac{\text { s }}{24,500}} \frac{\$ 10,000}{} \frac{12,500}{\frac{f}{2}}=22,500
$$

$$
\begin{aligned}
& \begin{array}{rlrr}
15,400 & =\$ & m & \$ 10,000 \\
3,670 & = & n & c
\end{array}=5,850
\end{aligned}
$$

Req. 2
a. Operations deteriorated during 2014. The income statement reports that revenues increased, but net income fell from \$5,850 thousand to \$3,670 thousand. Cost of goods sold increased as a percentage of revenue (77.5\% vs. 74.1\%).
b. The company retained most of its net income for use in the business. The statement of retained earnings reports that paid dividends were \$480 thousand in 2014 and $\$ 450$ thousand in 2013, which are much less than net income.
c. The balance sheet reports total assets at the end of 2014 were $\$ 43,490$ thousand. This is the amount of total resources that the company has to work with as it moves into the year 2015. At the end of 2013 the balance sheet shows that the company had total assets of $\$ 38,500$ thousand.
d. The balance sheet shows that at the end of 2013, the company owed total liabilities of $\$ 22,500$ thousand and at the end of 2014, the company owed $\$ 24,500$ thousand.
e. The statement of cash flows reports that the company's major source of cash is operating activities, and cash is
increasing. Based on these two facts, it appears that the company's ability to generate cash is strong despite the dip in 2014 net income. The company is using most of its cash to invest. It is clear from the large amounts of cash used for investing activities that the company is growing.

## Decision Cases

(20-30 min.) Decision Case 1
Req. 1
Based solely on these balance sheets, PC Providers Inc. (PPI) appears to be the better credit risk than Web Services Corporation (WSC) because,

1. WSC has more assets $(\$ 430,000)$ than $\mathrm{PPI}(\$ 223,000)$, but WSC owes much more in liabilities than PPI (\$390,000 versus $\$ 40,000$ ). PPl's shareholders' equity is far greater than WSC's $(\$ 183,000$ compared to $\$ 40,000$ ). PPI is not heavily in debt, but WSC is.
2. The student should consider the borrower's ability to pay the loan. WSC has large liabilities to pay, and has very little shareholders' equity. PPI has little debt to pay before undertaking a new loan. The income statement and statement of cash flows should also be considered.

Req. 2

1. The student should request that the borrower present the entity's income statement for a recent period, such as the most recent month, the most recent three months, and the last year. The income statement reports the revenues earned by the entity, the expenses it incurred, and the net income or net loss for the periods. Income statement data (especially the amount of net income or net loss) provide an important measure of business success or failure, in particular over recent fiscal periods.
2. The student should request that the borrower present the entity's statement of cash flows for the most recent period. In particular he or she would want to know how the borrower generates cash-from operating, investing, or financing activities. If cash from operations is strong, WSC may be able to cover large debt obligations.
3. What the borrower plans to do with the loan will affect the decision - investment in assets to generate greater revenue would provide greater opportunity for a loan provision.

My Dream Inc.
Income Statement
For the Year Ended December 31, 2014
Revenues (\$80,000 + \$10,000)
Expenses (\$60,000 + \$20,000 + \$10,000) Net income

My Dream Inc.
Balance Sheet
December 31, 2014
Cash $\quad \$ 13,000$ Liabilities $(\$ 35,000+\$ 10,000)$ \$45,000 Accounts receivable 10,000 Equity $(\$ 45,000-\$ 20,000) \underline{25,000}$ Other assets

$$
(\$ 67,000-\$ 20,000) \underline{47,000} \underline{\underline{\$ 70,000}}
$$

2. The balance sheet indicates that My Dream has greater debt than shareholder equity. The statement of cash flows would provide information as to how much of the debt relates to investment in assets to generate revenue in the future.

The income statement indicates the company broke even with neither a profit nor a loss in its first year.
3. I would buy shares in the company if my friend would invest more or find other investors, and if she would also commit to getting a competent accountant to keep her records and prepare her financial statements.

Note: Student responses may vary.

## Ethical Issue

Note to instructor: student responses will vary on this problem. Keep the discussion pointed toward use of the multiple-criteria model for making good ethical decisions, pointing out elements of students' reasoning that may be faulty or incomplete. It might be useful to have a debate or role play, assigning students to different sides of the issue (for or against accepting a copy of the exam).

Req. 1

The fundamental ethical issue in this situation is whether you should accept a copy of the old exam from your friend.

## Req. 2

The stakeholders are:
a. You
b. Your friend
c. The remainder of the students in the class
d. The professor
e. The University
f. Your family
(This may not be a complete list; you may think of more.)
Consequences are discussed in requirement 3.

## Ethical Issue (continued)

## Req. 3

Analysis of the problem:
a. Economic perspective: If use of the old exam turns out to help you (it may not) you might improve your grade and allow you to retain your scholarship. This might help you and your family financially. If you use the exam to your unfair advantage, and you are reported, you and possibly your friend might receive grades of $F$ in the class although you might otherwise have passed. This could cause adverse economic consequences to you, your friend and your families.
b. Legal perspective: Although it may not violate local or federal law, giving or accepting copies of old exams may violate the university's honor code, which serves the same purpose of a legal code in this case. If you use the old exam and it turns out that you violated the University's honor code, both you and your friend could be in trouble. Your family and your friend's family could also be impacted by any adverse consequences to you or her. Academic institutions establish policies against academic dishonesty because cheating hurts everyone-the student who commits the act, the other students in the class whose rights to fair treatment are violated by cheating, the professor, who must endure hours of investigating, reporting, and perhaps testifying.
c. Ethical perspective. Receiving questionable help from others in the face of policies that prohibit it is, at best, risky, and at worst, downright wrong. Cheating is similar to stealing, since it is

## Ethical Issue (continued)

stealing the work of another without their permission. It is usually accompanied by lying to cover it up, or at least, not concealing the truth. Cheating violates other students' rights to fair and equal treatment. It violates the instructor's rights to run a course as a "fair game" for all participants. Because the students and faculty are hurt by cheating, the university is hurt too. If cheating goes unpunished, grades are inflated, ultimately damaging the academic reputation of the institution and eroding the value of its degrees. Parents of students who are caught cheating have to endure the agony of working through the problem with their son or daughter, and perhaps the social stigma that comes from adverse publicity.

These are just some of the arguments against cheating. Of course, there is a question in this case as to whether taking the test actually violates the professor's or the university's policies.

## Req. 4

It would be helpful to find out what the professor's policies are with respect to use of fraternity and sorority test files. The university might have a blanket policy on this. (Some students might spend a little time researching this by reading the university's honor code on their web site; just reading the honor code will be an eye-opening experience for most students). Advise your students to research the use of fraternity and sorority test files on the university web site, or to

## Ethical Issue (continued)

discuss the issue with the head of the department or the chair of the university honor council.

Unfortunately, in this case, there is not much time. Researching the issue in the university's honor code takes valuable time away from studying for the exam, which, if you do, could help you raise your grade and solve the whole problem!

Probably the best solution to this problem is "when in doubt, don't." You may not do well on the test, but at least you won't have to live with the terrible consequences of being accused as a cheater. It should make you feel better in the long run that, although you may not make the highest grades in the class, at least you are not a cheater.

## Req. 5

Cheating is very closely related to stealing, which is a form of fraud. When employees steal from their companies, they steal property that belongs to others. There are economic, legal, and ethical consequences to the company, the employee and their families, and customers (who ultimately have to pay for fraud through higher prices). We will study fraud in depth in Chapter 4.

1. Net income, This item is important as it expresses the net result of all the income minus all the expenses for a period. Net income gives the results of operations in a single figure.

During fiscal year 2011, net income increased from \$1,052 million to $\$ 1,215$ million. This increase of over $15 \%$ is great news for TELUS and its investors.
2. Telus's largest expense is for the goods and services it purchases to run its business on a day-to-day basis, which amounted to \$4,726 million in 2011 and \$4,236 in 2010. These expenses represent $45.8 \%$ and $43.5 \%$ of total operating revenues in each year. This item would include expenses for the phones, tablets, and other merchandise Telus sells in its stores, as well as the costs related to such things as salaries and wages of employees, advertising and promotion, insurance, and store rents.

The expense is less than revenue because Telus runs its business to earn a profit. If this expense exceeded net sales revenue, the company would be in financial difficulty.

# (continued) Telus Corporation 

3. Total resources (total assets) at the end of 2011......... $\$ 19,931$ million

Amount owed (total liabilities) at the end of 2011 ....... $\$ 12,418$ million
Portion of the company's assets owned by the company's shareholders (this is shareholders' equity) .\$7,513 million

Telus's accounting equation is (in millions):

| Assets | $=$ | Liabilities | + |
| :---: | :---: | :---: | :---: |
| $\$ 19,931$ | $=$ | Shareholders' equity |  |

4. At the beginning of fiscal year 2011 Telus had cash of \$17 million, and at the end of the year Telus had cash of \$46 million. Telus gets most of its cash from operating activities.

Telus spent $\$ 1,968$ million in cash on investing activities, primarily the purchase of property, plant, and equipment ( $\$ 1,847$ million). It also spent $\$ 553$ million (net) on financing activities, primarily the payment of dividends to shareholders (\$642 million).

## Focus on Analysis

( 30 min .) Telus Corporation
1.

Telus's financial condition looks strong because its assets significantly exceed its liabilities on the balance sheet.
2. Net earnings for 2011 amounted to $\$ 1,215$ million. This is shown on the Net Income line on the Statement of Income. This is good news for the company, as it made money during the year, and its net income also increased by about 15\% compared to 2010.
3. Shareholders' equity (or owners' equity) decreased from $\$ 7,781$ million in 2010 to $\$ 7,513$ million at the end of 2011. The decline was due to an other comprehensive loss of $\$ 851$ million and dividends of $\$ 715$ million, which, combined, exceeded the company's net income of \$1,219 (including a \$4 million loss attributed to non-controlling interests).
4. The balance sheet reports cash as part of Telus's financial position. The statement of cash flow tells why cash increased or decreased during the year. The items that caused the most changes in Telus's cash were:

- Cash inflows from operating activities of $\$ 2,550$ million
- Capital expenditures on property, plant and equipment of \$1,847 million
- Dividends of $\$ 642$ million


## Group Project 1

## Answers will vary with the company chosen by students.

## Group Project 2

Answers will vary with the company created by students.


[^0]:    *Total assets $(\$ 160,000)$ - Total liabilities $(\$ 66,000)$ Common shares $(\$ 60,000)=$ Retained earnings $(\$ 34,000)$.

